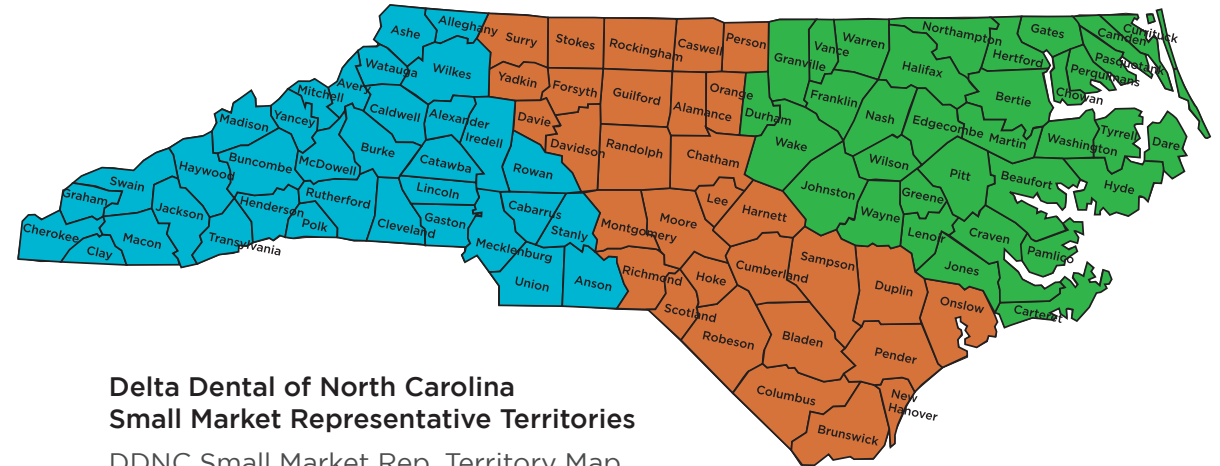


Small Group Dental Solutions for 2-9 groups

Keep your small business clients
smiling with **BIG** dental benefits



Delta Dental of North Carolina Small Market Representative Territories

DDNC Small Market Rep. Territory Map

We offer three Small Group Plans for 2-9 employer groups* – Delta Dental Core Plan, Delta Dental Core Plan + Ortho and Delta Dental Enhanced Plan. With these plans, it's easy to get the coverage that employees need to protect their health! **These plans offer great features such as:**

- No waiting period on preventive and basic services (All three plans)
- Orthodontic coverage (Delta Dental Core Plan + Ortho)
- Out of network payments at 90th Percentile (Delta Dental Enhanced Plan)
- Two-year rate guarantees

And they always include:

- Access to the largest network of dentists locally and nationally (Delta Dental PPO plus Premier™)

Please view the enclosed rate sheet for more details on our new plans.

*PLEASE NOTE:

These plans do NOT replace our previous small group 2-9 plans. Our previous portfolio plans are still available for renewing clients.

Questions? Contact your dedicated Account Executive today!



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2023 Small Group Dental Solutions / 2-9 Enrolled Employees



Plan Selected	Delta Dental Core Plan #7772			Delta Dental Core Plan + Ortho #7773			Delta Dental Enhanced Plan #7774		
Non-EHB Benefits	Delta Dental PPO	Delta Dental Premier/Nonpar	Covered Services	Delta Dental PPO	Delta Dental Premier/Nonpar	Covered Services	Delta Dental PPO	Delta Dental Premier/Nonpar	Covered Services
Diagnostic & Preventive Services	100%	80%	Exams, cleanings, fluoride, space maintainers, emergency palliative treatment, brush biopsy, and sealants	100%	80%	Exams, cleanings, fluoride, space maintainers, emergency palliative treatment, brush biopsy, and sealants	100%	100%	Exams, cleanings, fluoride, space maintainers, emergency palliative treatment, brush biopsy, and sealants
Basic Services	80%	60%	Radiographs, minor restorative services, periodontal maintenance, simple extractions, relines and repairs	80%	60%	Radiographs, minor restorative services, periodontal maintenance, simple extractions, relines and repairs	80%	80%	Radiographs, minor restorative services, periodontal maintenance, simple extractions, relines and repairs
Major Services	50%	50%	Endodontics, periodontics, other oral surgery, other basic services, major restorative services, prosthodontics, and implants	50%	50%	Endodontics, periodontics, other oral surgery, other basic services, major restorative services, prosthodontics, and implants	50%	50%	Endodontics, periodontics, other oral surgery, other basic services, major restorative services, prosthodontics, and implants
Ortho	N/A	N/A	N/A	50%	50%	Available for children up to age 19. Lifetime maximum of \$1,000	N/A	N/A	N/A
Maximum (per person, per calendar year)	\$1,000			\$1,000			\$1,000	\$1,250	\$1,500
Deductible (per person/per family, per calendar year)	\$50/\$150 Applies to basic and major services			\$50/\$150 Applies to all services			\$50/\$150 Applies to basic and major services	\$50/\$150 Applies to basic and major services	\$50/\$150 Applies to basic and major services
Waiting Period	No waiting period			12-month waiting period for ortho			12 months on major services	12 months on major services	12 months on major services
Single	\$35.03			\$34.20			\$44.38	\$46.84	\$48.43
Two Party	\$68.35			\$69.15			\$86.65	\$91.30	\$94.34
Family	\$120.35			\$127.78			\$152.64	\$159.86	\$164.69

Now offering two-year rate guarantees

*Does not apply to EHB-plans

To enroll, complete the Client Information Form and return to your Account Executive at Delta Dental along with enrollment information and proof of prior dental coverage (if applicable). **Questions?** Contact your account executive.

2023 Small Group Dental Solutions / 2-9 Enrolled Employees



Delta Dental PPO Plus Premier™ network applies to all three plans.

Rates are only valid for 2023 effective dates.

Rates do not include any applicable claims taxes.

Rates are for both Non-EHB plans and plans that require the certified low Delta Dental PPO plus Premier™ EHB benefits for members age 18 and under.

*The waiting period can be waived for employees previously enrolled in an equivalent dental plan for the 12 months prior to the client's initial effective date. Proof of prior dental coverage is required with the new Client Information Form for clients who wish to have the waiting periods waived.

*The Delta Dental Enhanced plan pays at the 90th percentile for non-participating providers.

*EHB plans are not eligible for a multi-year rate guarantee.

Industries Not Eligible (The following industry groups are not eligible for coverage; however, they may be eligible for coverage through our individual product offerings. Contact your Delta Dental sales representative for more information): * 1099 Contractors *Beauty/barber shops * Leased employees * Private households * Seasonal work (farming and agricultural labor)

Rates are employer paid, contributory and voluntary coverage.

Non-par benefits are included. Ask your Account Executive for details.

Participation Requirements:

Number Eligible: 2 3 4 5 6 7 8 9 10+

Minimum Insured: 2 3 3 4 4 4 5 5 50%

NOTE: Immediate family members must be enrolled on one application and count as one eligible member. At least 75 percent of the employees must be physically located in the state where the contract is held.